

Schroders

Speciality Finance Conference 2009 Bank of America Merrill Lynch

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Chief Financial Officer

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Schroders

Overview of Schroders

£138.9bn funds under management

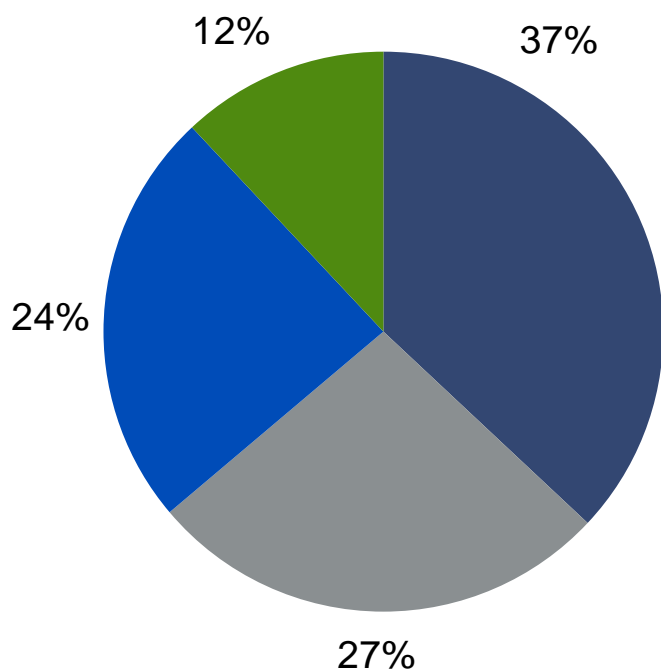
- Founded in 1804
- Exclusive focus on asset management and private banking
- 325 investment professionals worldwide
- 32 offices in 25 countries
- Financial strength



Geographic, asset class and sales channel diversity

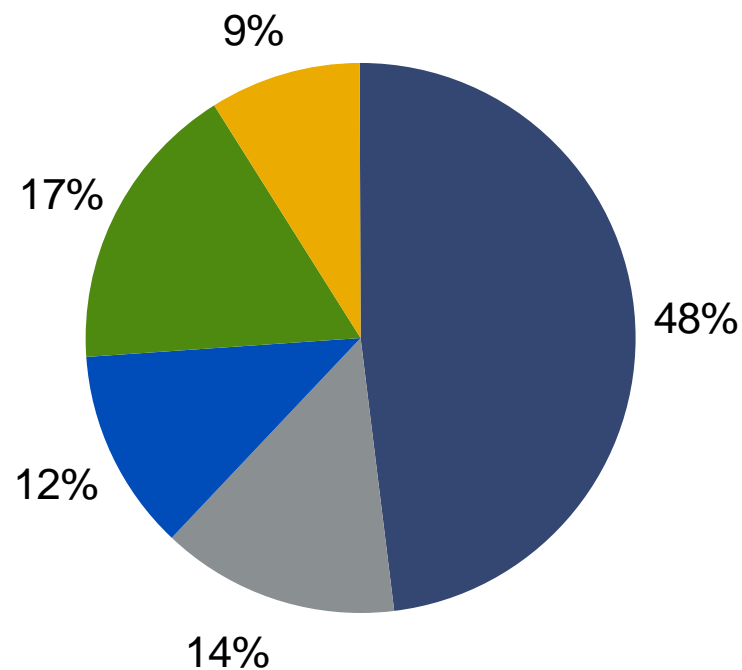
Assets under Management £138.9billion

Region



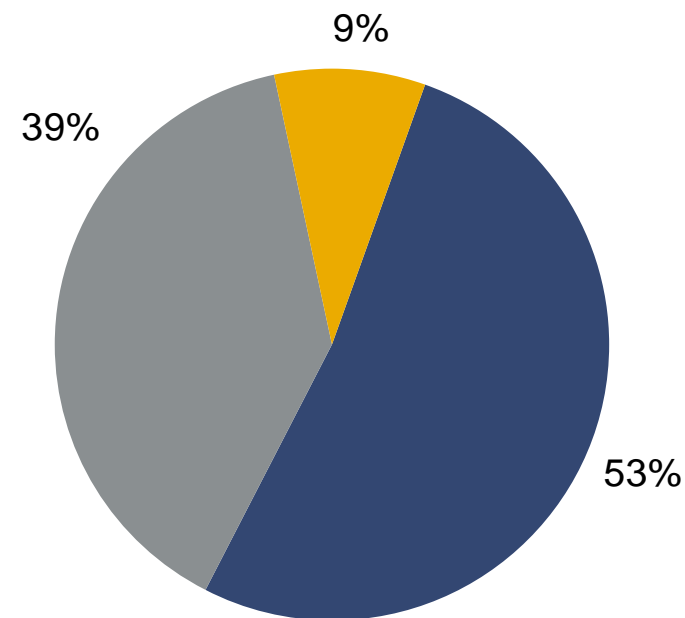
■ UK
■ Europe
■ Asia Pacific
■ Americas

Asset class



■ Equities
■ Alternatives
■ Private Banking
■ Fixed Income
■ Multi-asset

Channel



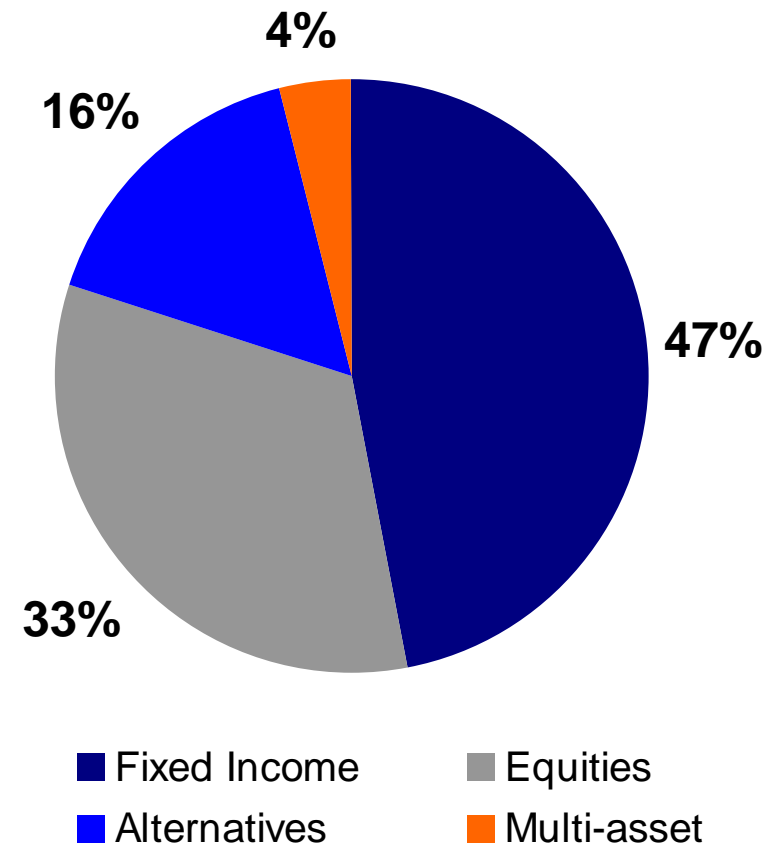
■ Institutional
■ Intermediary
■ Private Banking

As at 30 September 2009

2009 Third quarter results

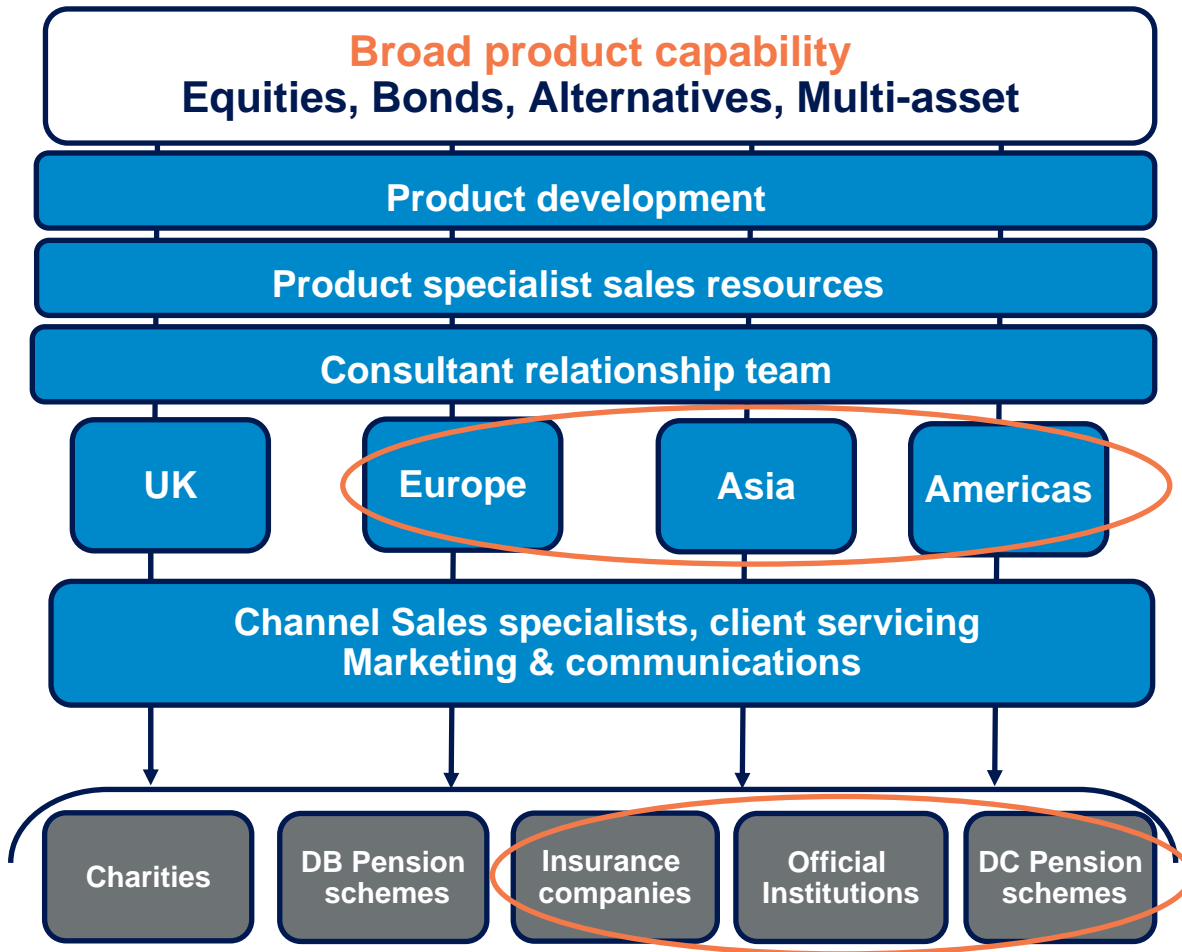
- **Profit before tax and exceptional items £57.8m** (Q3 2008: £71.5m)
- **Funds under management: £138.9bn**
(30 June 2009: £113.3 bn)
- **Third quarter net inflows £7.0 bn**
- **Strong investment performance**
 - 85% outperformance versus benchmark or peer group over 1 year

Third quarter net inflows by product



Institutional

Restore growth



Strategy

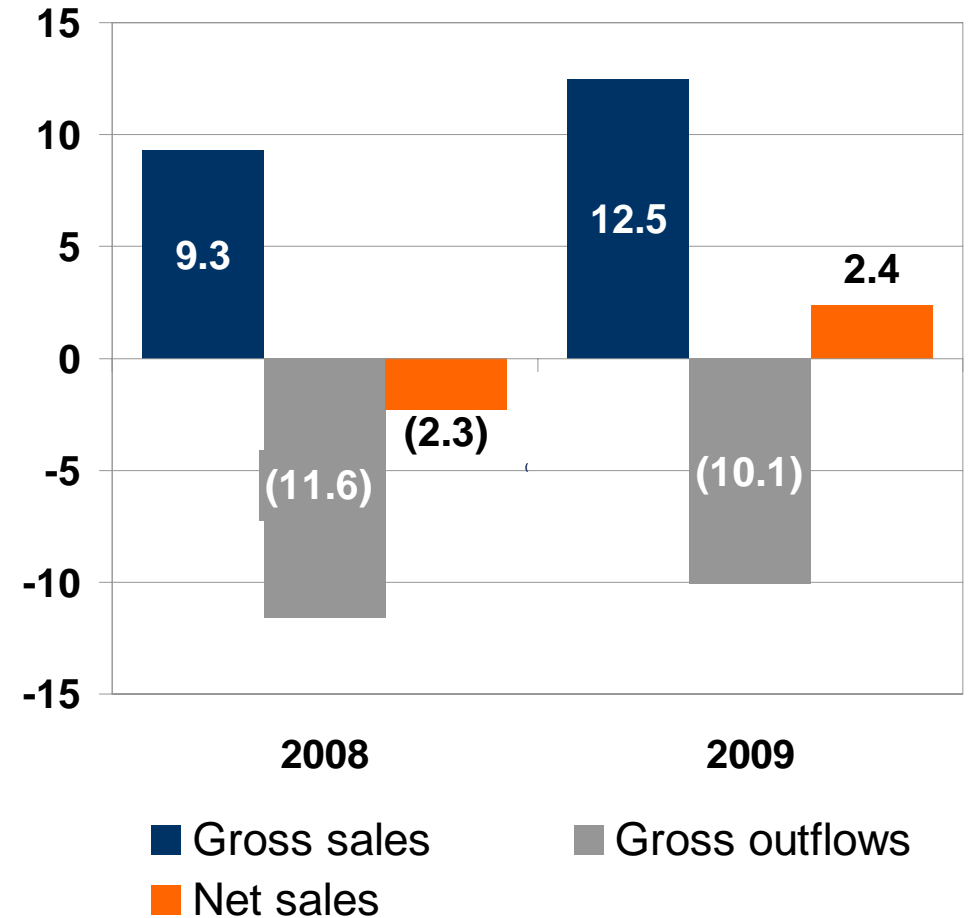
- Central manufacturing, local delivery
- Focus on growth channels
- Increase gross sales
- Increase longevity
- Develop strategic relationships
- Growth strategy built around product innovation

Institutional

YTD 2009: net inflows £2.4bn

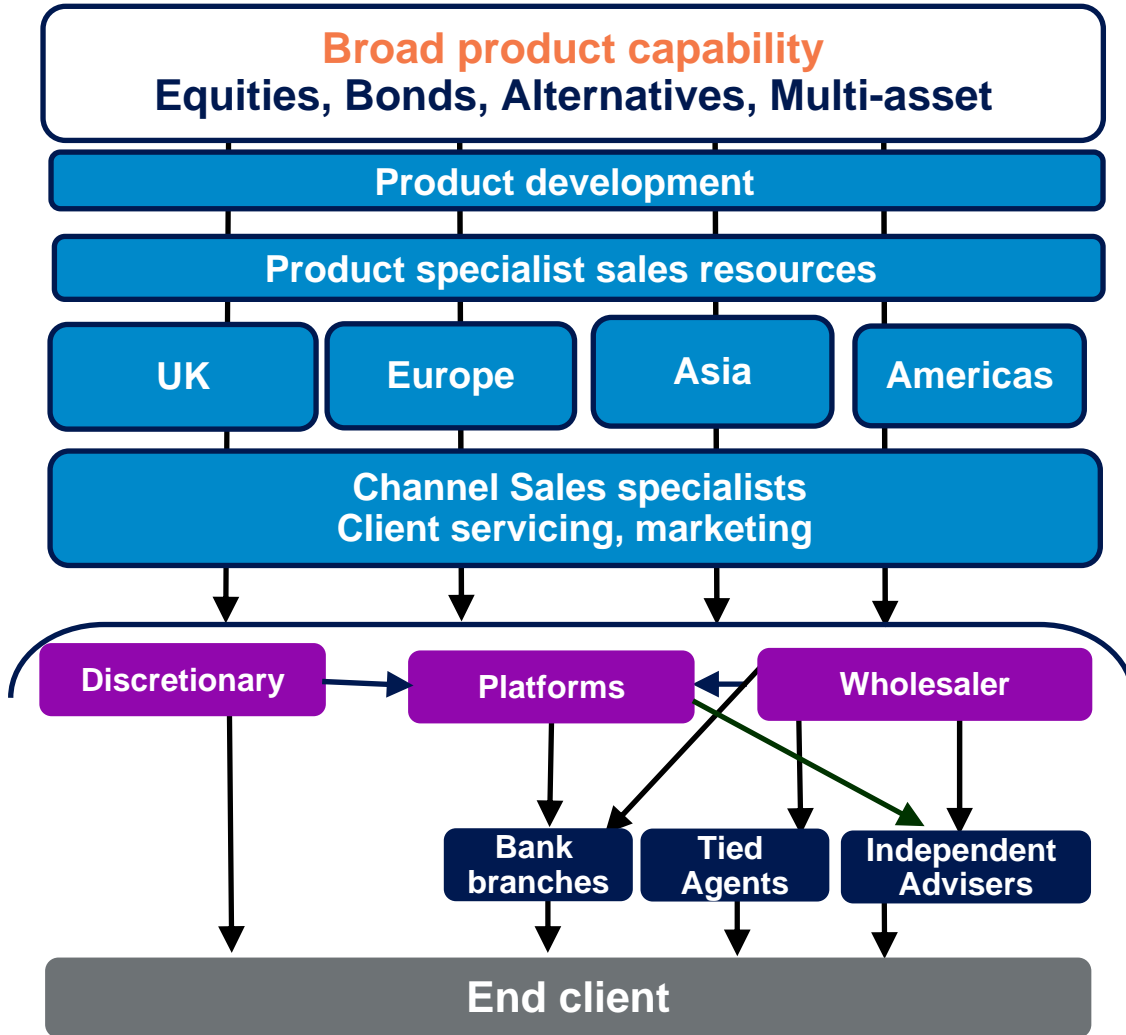
- Q3 2009: net inflows £3.3bn
- Strong performance
- Consultant upgrades
- Inflows across range of products and geographies
- Strong pipeline of new business opportunities

£bn – sales flows to end September



Intermediary

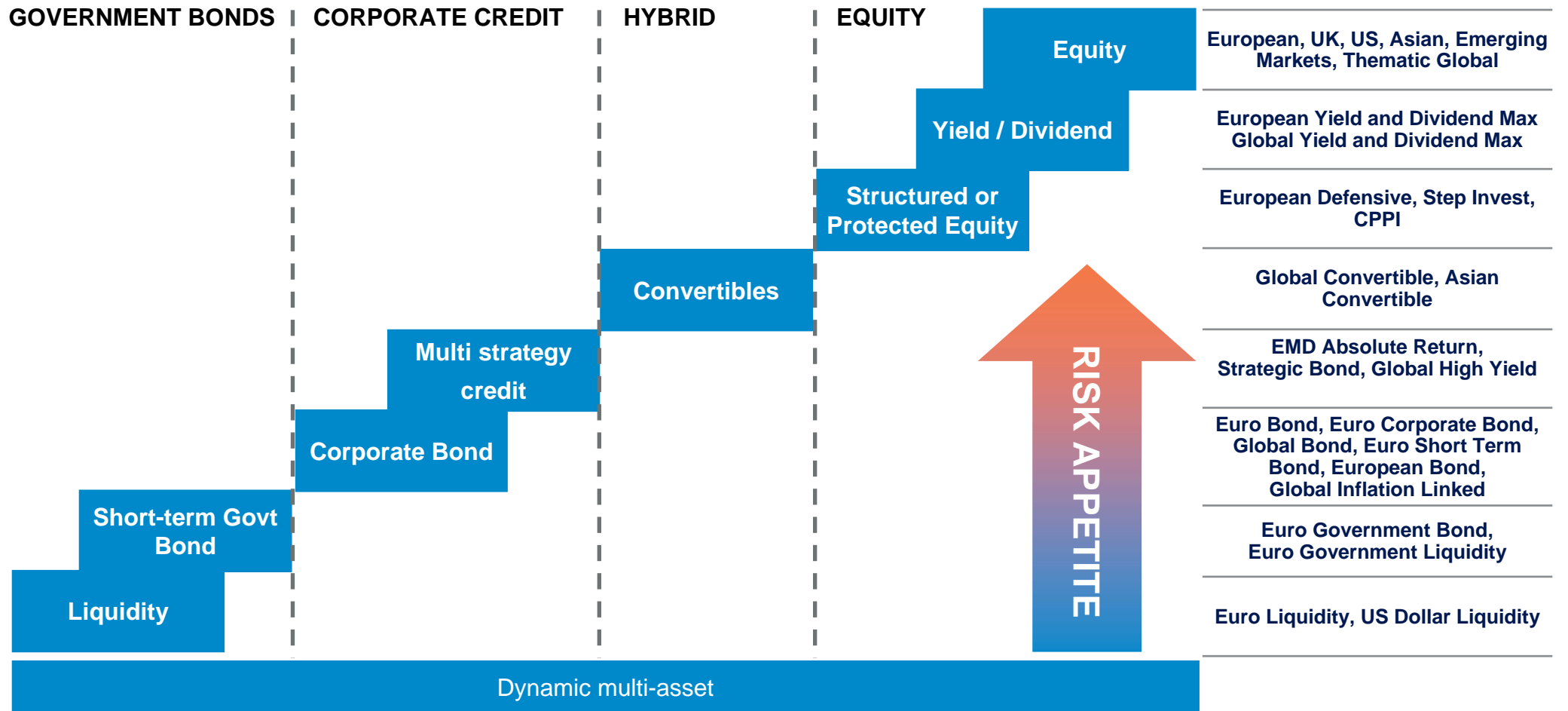
Building leadership with new positioning



Strategy

- Component provider
- Solutions provider
- Branded or sub-advised
- Getting closer to the client
- Individual retirement accounts

Anticipating investor demand

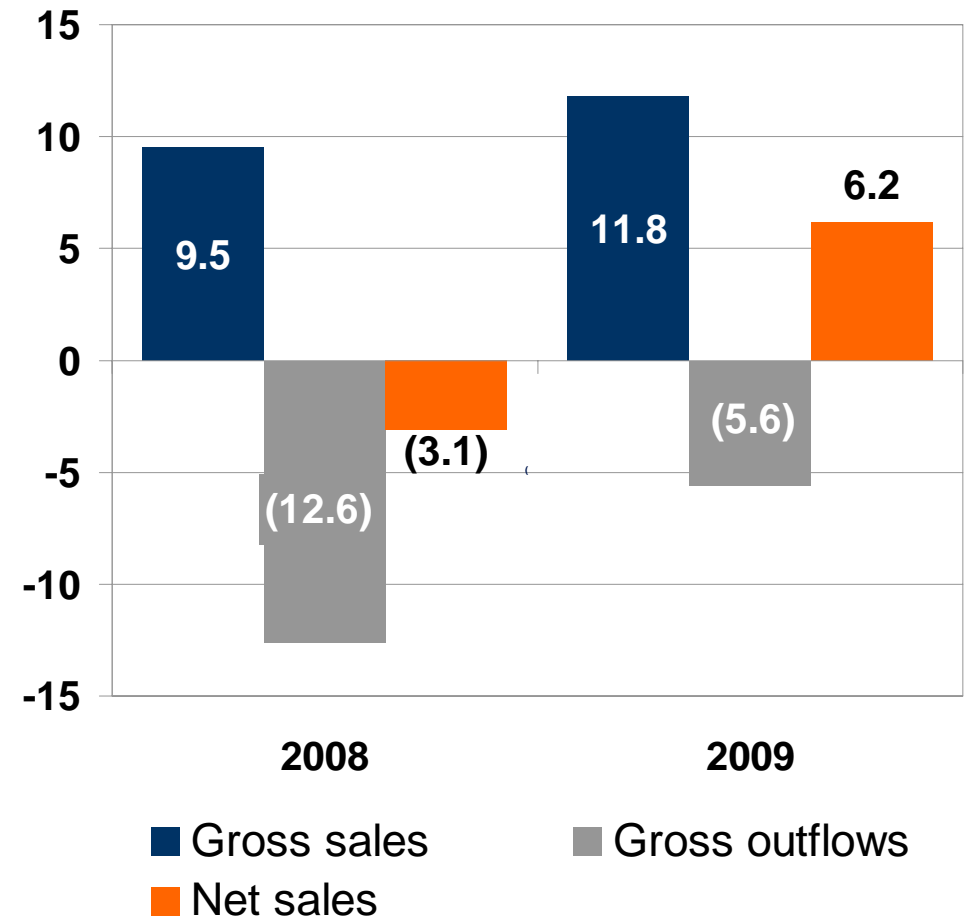


Intermediary

YTD 2009: net inflows £6.2bn

- Q3 2009: net inflows £3.7bn
- Recovery in gross sales
- Lower redemptions
- Capitalising on strong demand in Europe

£bn – sales flows to end September



Conclusions

- **Priorities remain unchanged**
 - Capitalising on investment performance
 - Growing assets under management
 - Balancing cost reductions vs. growth opportunities
- **Significant pipeline**
- **Focus on organic growth**

Forward-Looking Statements

These presentation slides may contain certain forward-looking statements with respect to the financial condition and results of the operations and businesses of Schroders plc

These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that may occur in the future

There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by those forward-looking statements and forecasts. The forward-looking statements and forecasts are based on the Directors' current view and information known to them at the date of this presentation. The Directors do not make any undertaking to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Nothing in this presentation should be construed as a profit forecast