

A client-centric value proposition

What we offer

We offer actively managed investment solutions that help build our clients' future prosperity.

We design innovative products and bespoke solutions, actively managed by our 41 investment teams across a diverse range of asset classes including equities, fixed income, multi-asset, private assets and alternatives.

Within Asset Management, we work with a broad range of institutional clients, including pension funds, insurance companies and sovereign wealth funds. We also work with a variety of intermediaries, including financial advisers, private wealth managers and online platforms.

Within Wealth Management we offer bespoke discretionary and advisory investment services, lending and deposit taking to private individuals, family offices, trusts and charities.

We differentiate ourselves from our competitors through:

Our long-term focus

Supported by our shareholder structure and strong capital base, we take a long-term approach in everything that we do.

A collaborative culture

Our culture is based on unconditional collaboration and a core belief in working together to bring the whole of the firm to our clients.

Our diversity of thought

An inclusive environment where ideas are heard and debated is one of the keys to our long-term success.

A data-driven approach

We continue to enhance how we use data across all areas of the business, including deriving unique investment insights, designing innovative products and improving operational efficiency.

How we do it

Our clients are at the centre of our business. Our resilience and ongoing success is built upon our ability to understand our clients' needs. This allows us to anticipate how these needs will evolve and to construct products that meet their financial goals and build future prosperity.



41
Investment teams

29
Countries

4,619
People

What we deliver for other stakeholders

Understand clients' goals

We build principled partnerships with our clients in order to fully understand their financial goals. This allows us to provide a high level of client service and select appropriate products to meet their needs.

Develop innovative products

We design innovative products to consistently meet our clients' financial objectives, whether that is outperforming a benchmark, providing a regular sustainable income or delivering an absolute return.

Actively manage solutions

We take an active approach to managing investment solutions that build our clients' future prosperity over the long term.

 [Read more about how our business is structured on page 6.](#)

Outperformance for clients

It is only by demonstrating value for money in meeting our clients' financial objectives that we can continue to successfully grow our business.

We earn fees charged as a percentage of our clients' assets under management and administration. We may also earn other revenues, such as performance fees and transaction related fees.

Our client-led approach allows us to deliver for a range of global stakeholders, including our shareholders, people, wider society, regulators and suppliers.

 [Read more about our stakeholders on page 53.](#)



Shareholders

Our business model focuses on delivering growth over the long term, which enables us to generate sustainable shareholder returns. Our progressive dividend policy has seen a 22% increase in the total dividend to 113 pence, or a payout ratio of 50%.

Dividend per share

113p

 [Read our business and financial review from page 20.](#)



People

We seek to maintain a culture of collaboration and innovation, supporting a talented and diverse workforce, who are key to our ongoing success. We have consistently maintained a high rate of retention of our most highly rated people.

Employees proud to be associated with Schroders

94%

 [Read about our people on page 28.](#)



Society

We are committed to acting as responsible stewards of capital and promoting sustainability and high levels of governance in the companies in which we invest.

We are proud to support the communities in which we operate.

Company engagements on environmental, social and governance (ESG) issues

1,014

 [Read about our impact on society from page 30.](#)