

Schroders

2010 Year end results

Data Pack

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advanced thinking



Schroders

Contents

	Page
Funds under management (FUM)	2
Currency profile of FUM	3
FUM diversification	4
Asset Management business flows	9
Income and cost metrics for the Group	10
Net revenue and margins – Asset Management	11
Total costs	13
Key performance indicators	14
Headcount	17
Income statement progression	18
Balance sheet	21
Movement in capital	22
Forward-looking statements	24

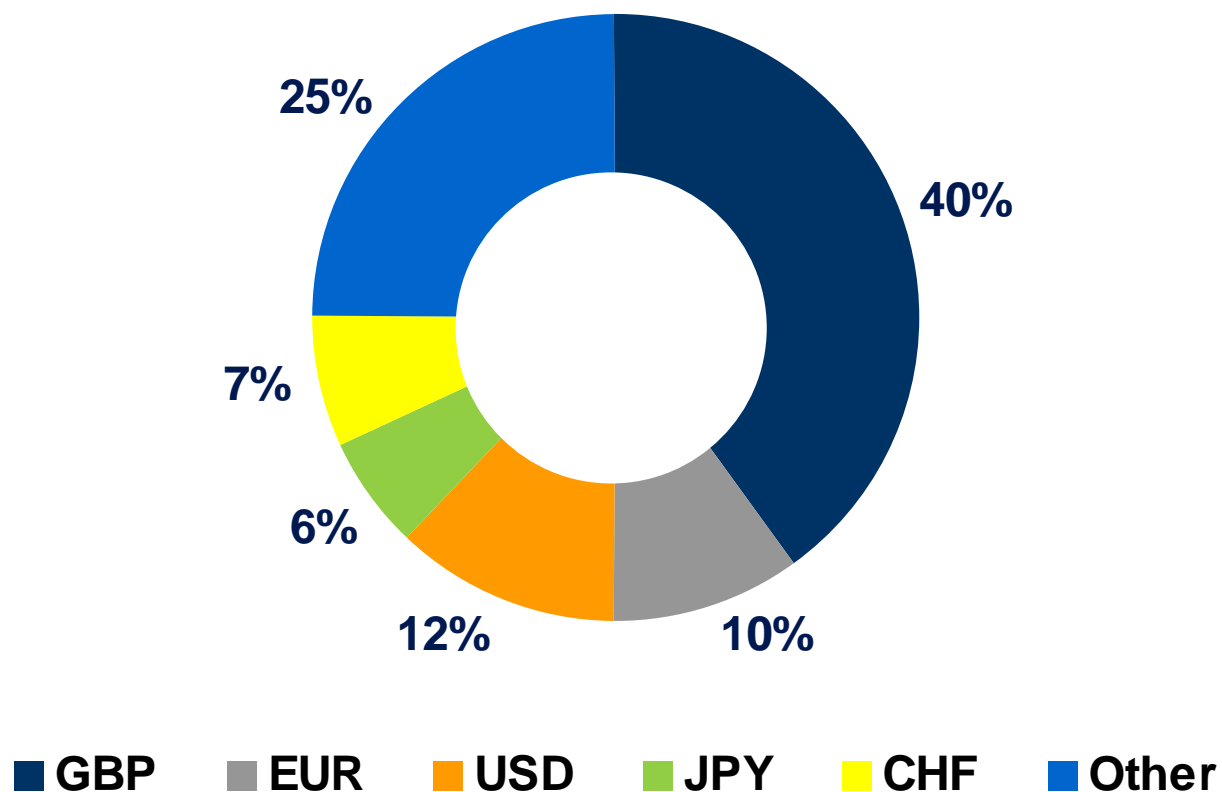
Funds under management

£196.7 billion at end December 2010

£bn	Institutional	Intermediary	Private Banking	Total
31 December 2009	76.7	59.1	12.6	148.4
Net flows	16.8	7.9	2.4	27.1
Investment returns	12.9	7.1	1.2	21.2
31 December 2010	106.4	74.1	16.2	196.7

Currency profile of FUM by client domicile

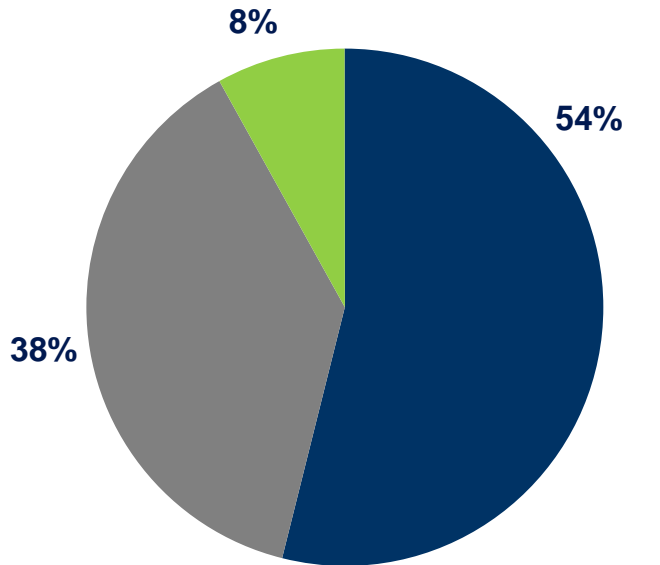
Funds under management £196.7 billion



Total FUM by channel, region and product

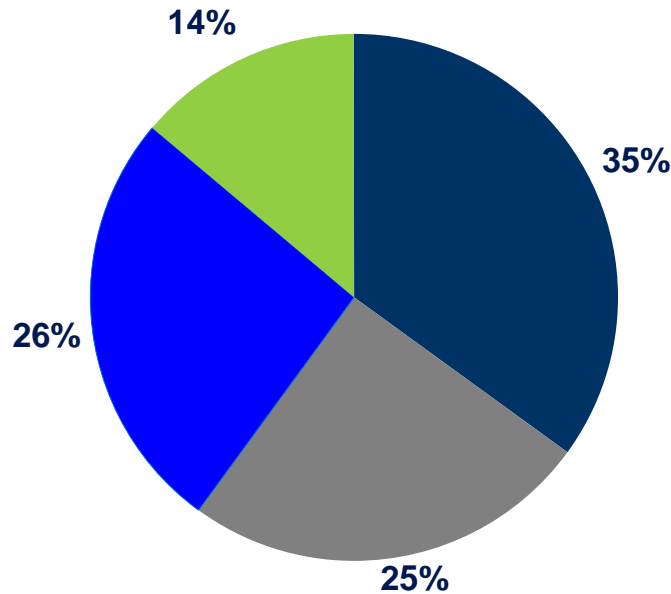
Funds under management £196.7 billion

By channel



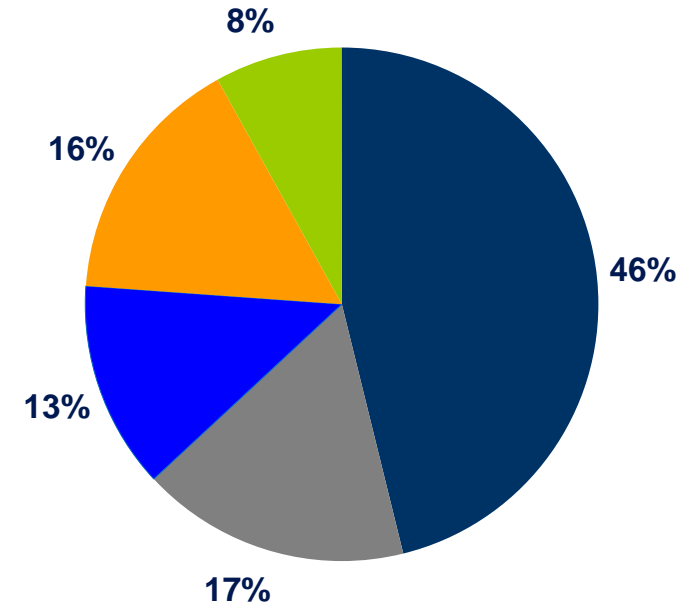
- Institutional
- Intermediary
- Private Banking

By region (By client domicile)



- UK
- Asia Pacific
- Continental Europe
- Americas

By product

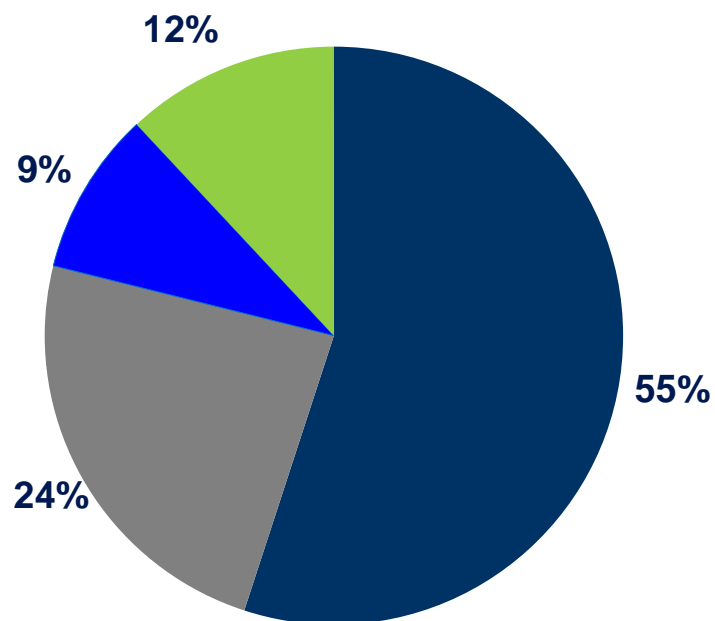


- Equities
- Fixed Income
- Multi-asset
- Alternatives
- Private Banking

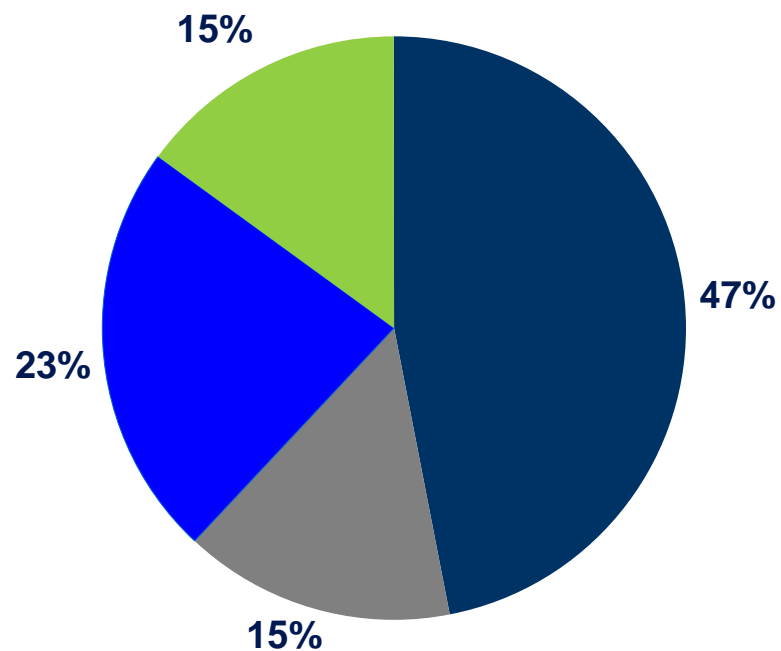


Asset Management FUM by channel and product

Intermediary FUM £74.1bn



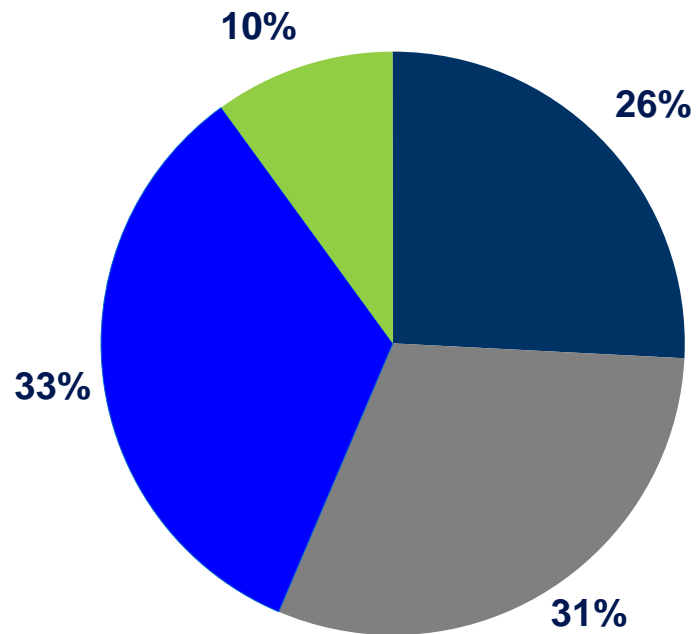
Institutional FUM £106.4bn



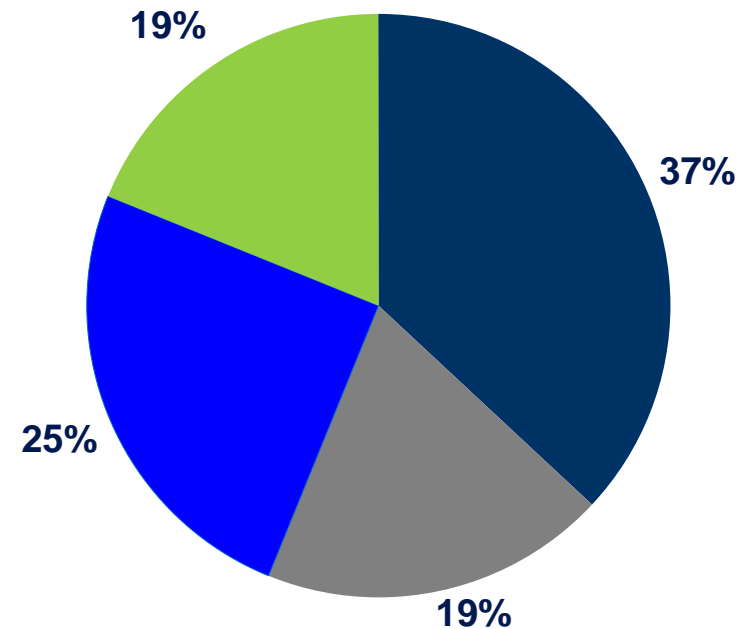
- Equities
- Fixed Income
- Multi-asset
- Alternatives

Asset Management FUM by channel and region

Intermediary FUM £74.1bn



Institutional FUM £106.4bn



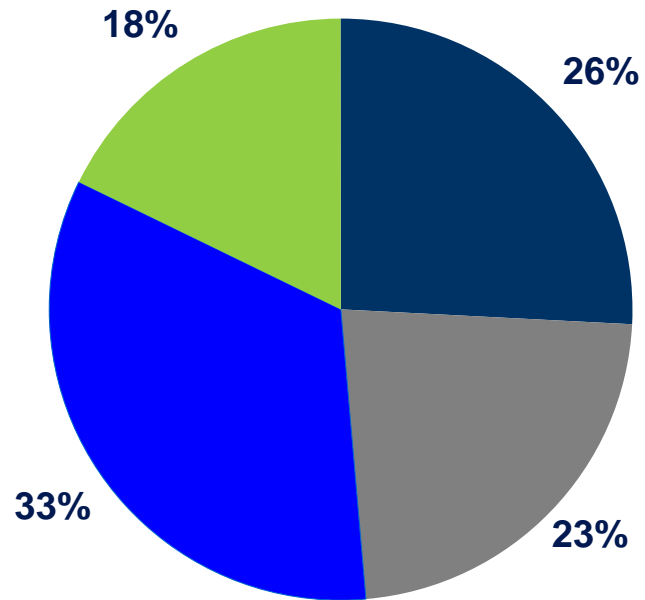
- UK
- Continental Europe
- Asia Pacific
- Americas

By client domicile

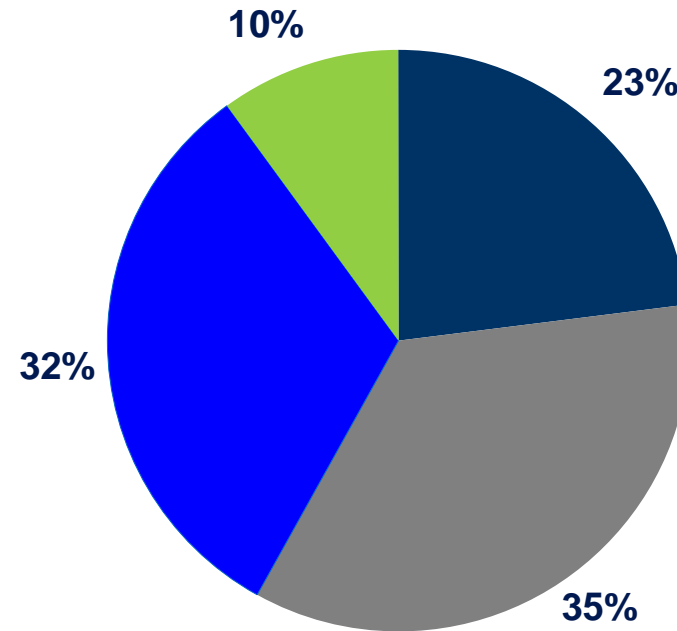


Asset Management FUM analysis

Equities FUM £90.3bn



Fixed Income FUM £33.8bn



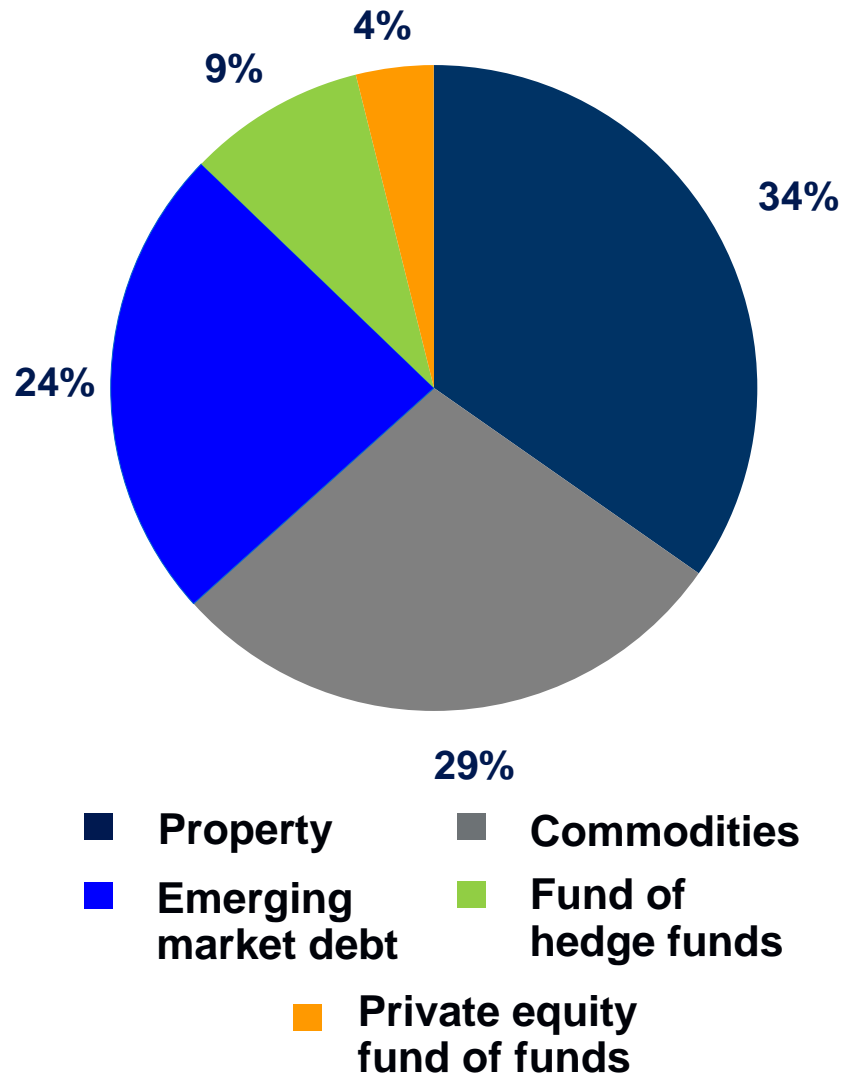
- UK
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By client domicile

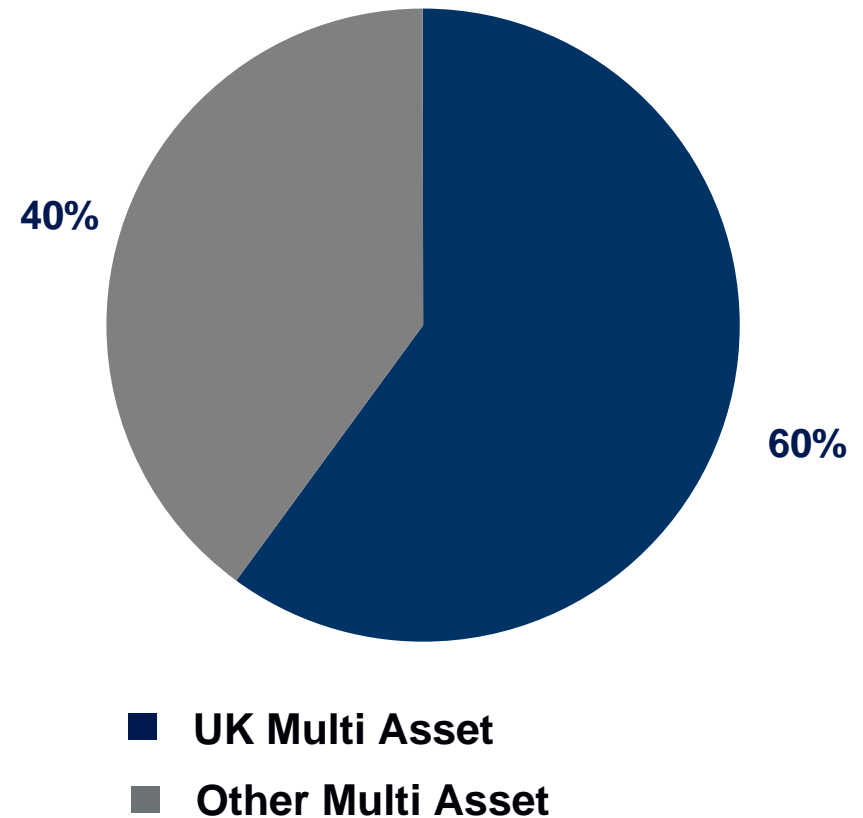


Asset Management FUM analysis

Alternatives FUM £24.9bn



Multi Asset FUM £31.5bn



Asset Management business flows

£bn	2009			2010		
	Inflows	Outflows	Net	Inflows	Outflows	Net
Institutional	18.5	(13.6)	4.9	31.4	(14.6)	16.8
Intermediary (netted)	17.4	(7.8)	9.6	20.2	(12.3)	7.9
Total Asset Management	35.9	(21.4)	14.5	51.6	(26.9)	24.7

£bn	2009			2010		
	Inflows	Outflows	Net	Inflows	Outflows	Net
Institutional	18.5	(13.6)	4.9	31.4	(14.6)	16.8
Intermediary (no-netting)	29.0	(19.4)	9.6	39.3	(31.4)	7.9
Total Asset Management	47.5	(33.0)	14.5	70.7	(46.0)	24.7

Intermediary historically reported as netted flows (same client flows within the same region within the same month)

Income and cost metrics for the Group

	2009	2010
Total compensation costs: operating revenues	49%	45%
Bonus: pre-bonus Asset Management and Private Banking profit	45%	40%
Total costs: net revenue ratio	78%	67%
Return on average capital (pre-tax)*	8%	24%
Return on average capital (post-tax)*	6%	18%

Before exceptional items, except for *

- Total compensation costs: operating revenues = total Group compensation costs divided by Asset Management and Private Banking net revenues
- Bonus: pre-bonus Asset Management and Private Banking profit = total Group bonus divided by pre-bonus Asset Management and Private Banking profit before tax
- Total costs: net revenue = total Group costs divided by net revenue
- Return on average capital (pre-tax) = total Group profit before tax divided by average capital
- Return on average capital (post-tax) = total Group profit after tax divided by average capital

Net revenue and margins – Asset Management

Asset Management net revenue £996.2 million

(2009: £679.2 million)

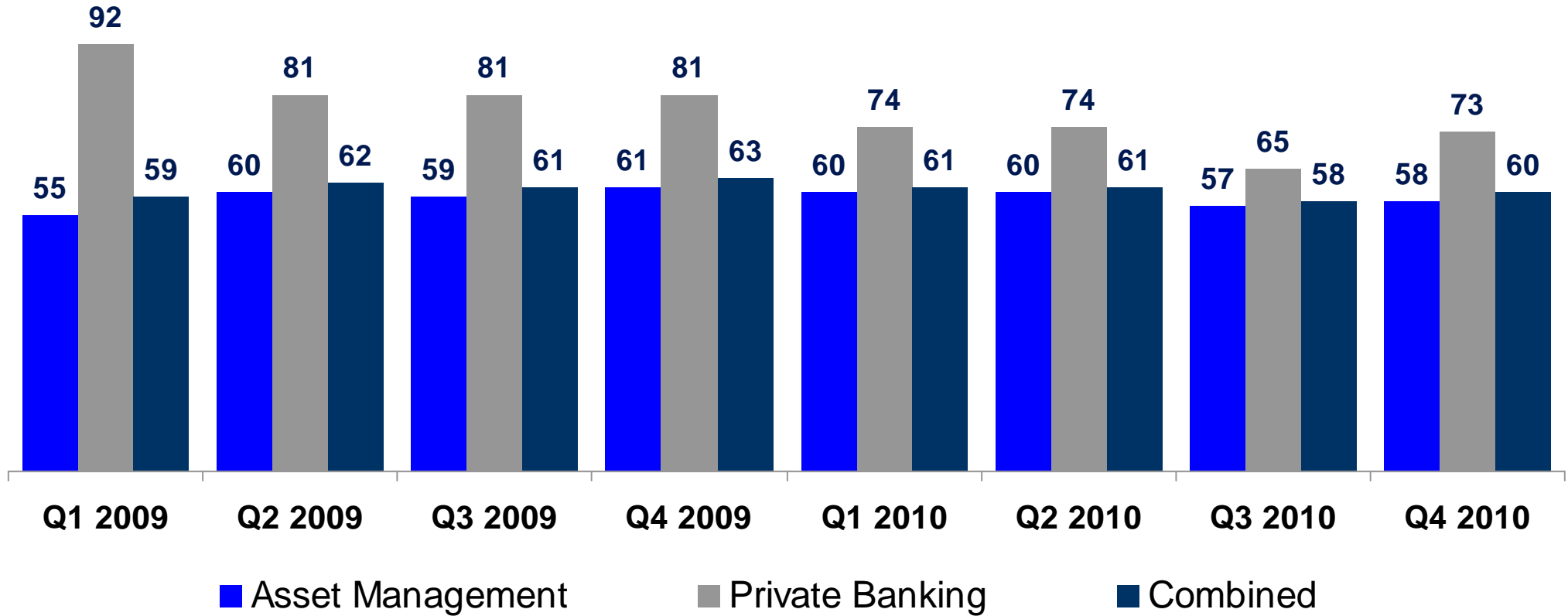
	2009	2010
AM net revenue - £m	679.2	996.2
Average AM FUM - £bn	109.5	157.1
AM net revenue on average AM FUM	62bps	63bps
AM performance fees - £m	34.5	72.6
AM performance fees on average AM FUM	3bps	4bps
AM costs - £m*	500.3	629.8
AM costs on average AM FUM	46bps	40bps
AM operating profit - £m*	178.9	366.4
AM operating profit on average AM FUM	16bps	23bps

Before exceptional items, except for *



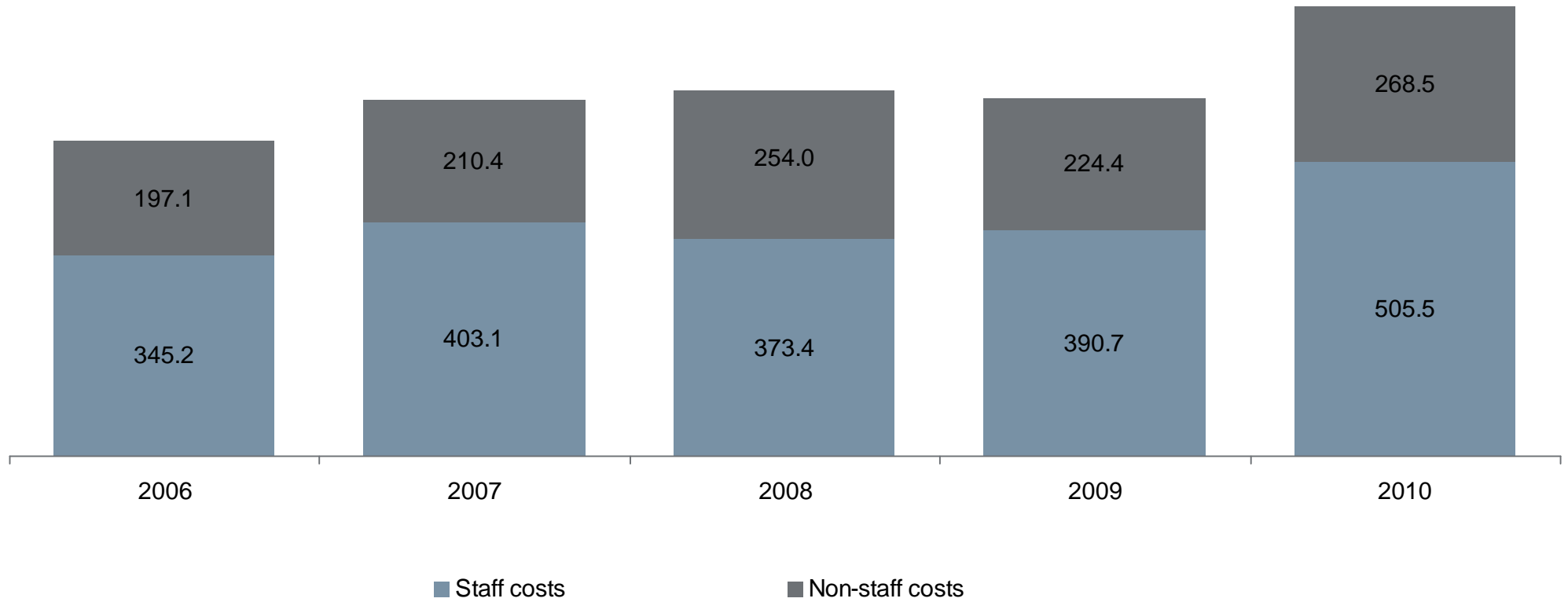
Net revenue margin quarterly progression

Excluding performance fees



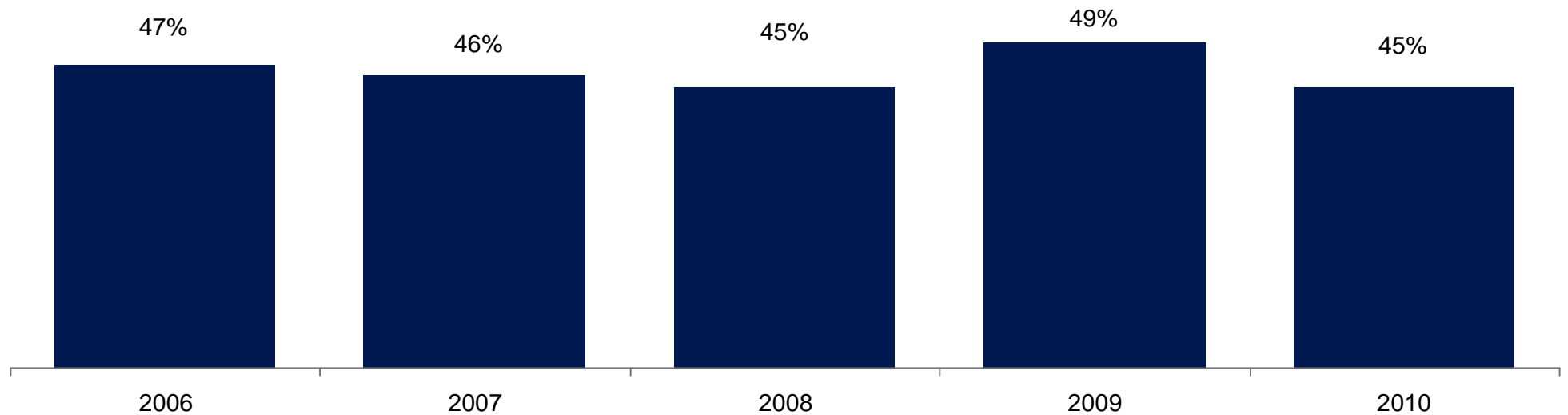
Total costs

£m



2008 and 2009 figures exclude exceptional items

Total compensation costs: operating revenues

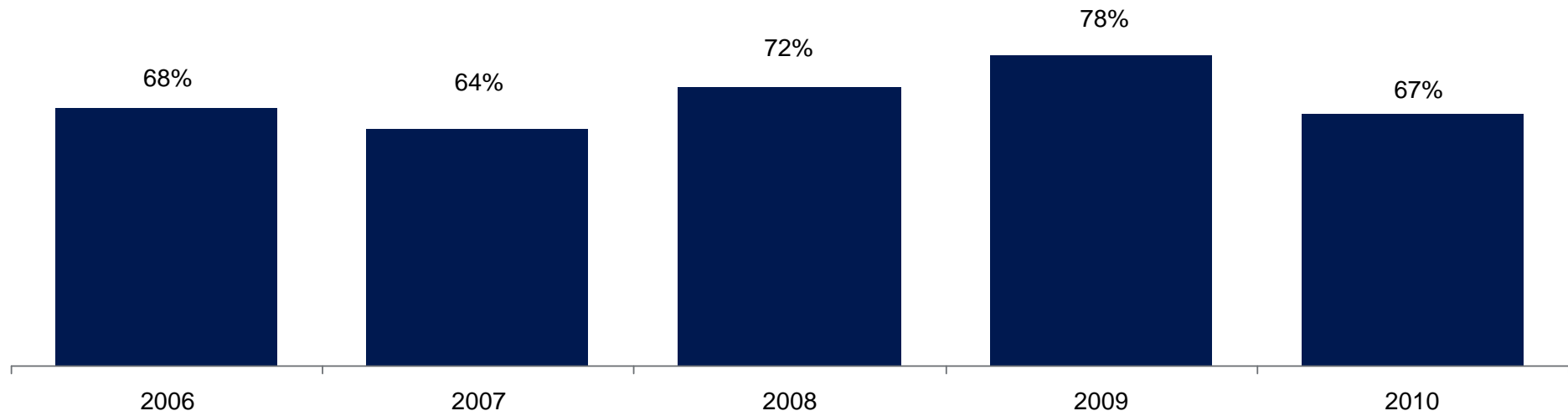


Total Group compensation costs divided by Asset Management and Private Banking net revenues

2008 and 2009 figures exclude exceptional items



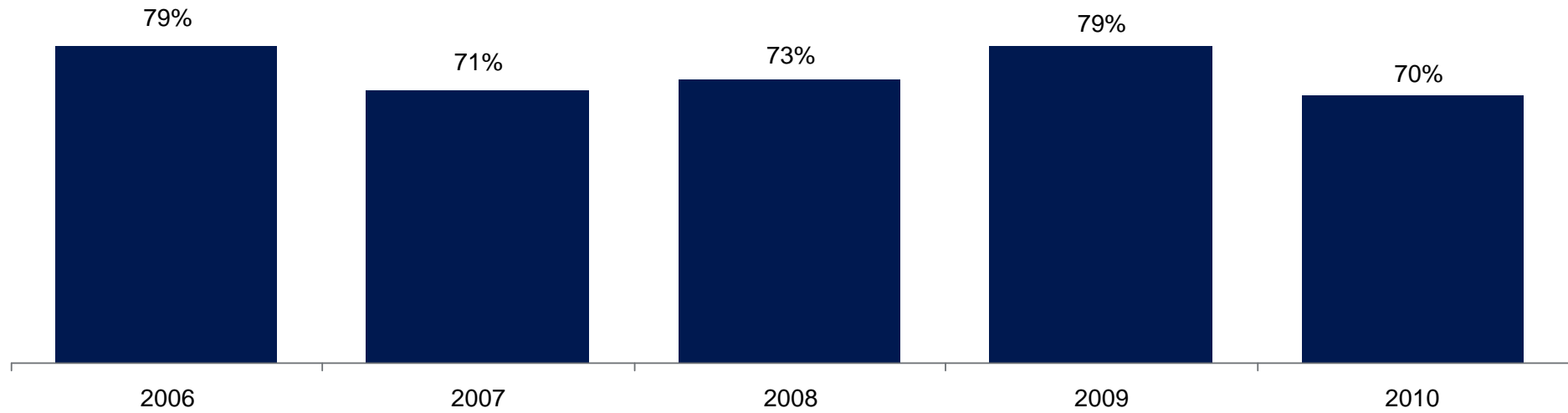
Total costs: net revenue



Total Group costs divided by net revenue
2008 and 2009 figures exclude exceptional items



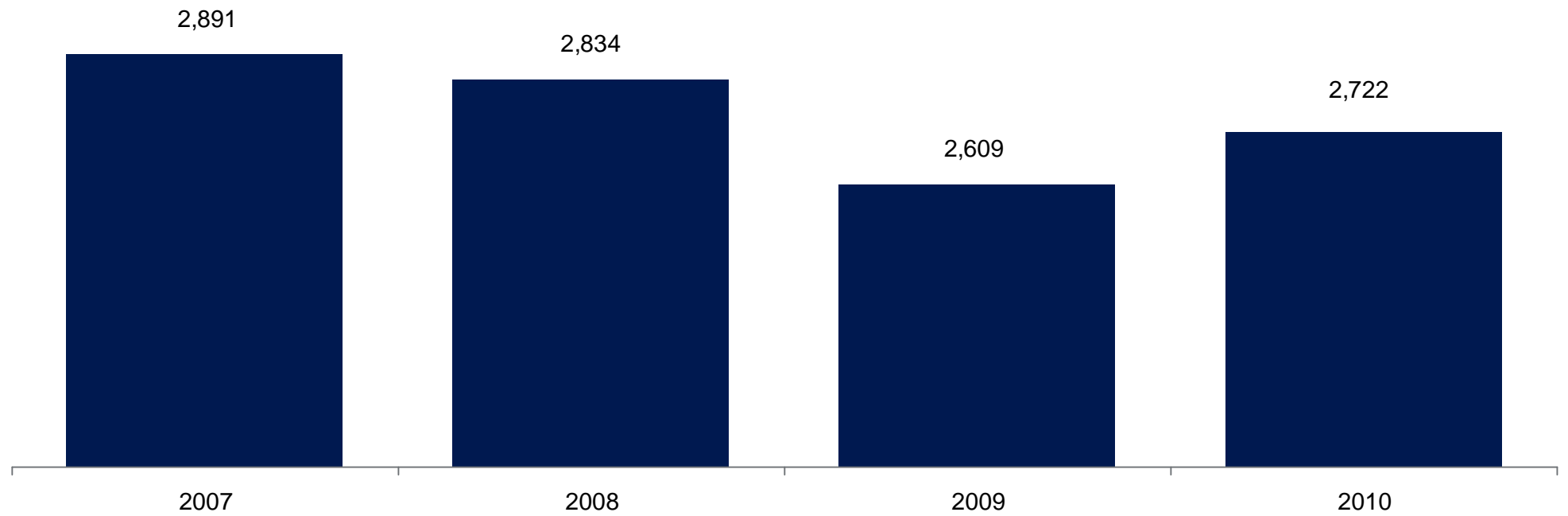
Cost: operating revenue



Total Group costs divided by operating revenues
2008 and 2009 figures exclude exceptional items



Headcount



Income statement progression

Asset Management profit before tax

£m	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010
Net revenue	127.5	149.9	172.7	229.1	244.8	232.0	232.7	286.7
Costs	(103.1)	(114.1)	(122.2)	(160.9)	(160.1)	(146.5)	(149.6)	(173.6)
JVs and associates	1.8	2.3	4.2	1.6	3.3	1.9	2.0	4.0
Net finance income	1.4	0.6	0.6	0.6	0.9	1.0	0.8	0.7
Exceptional items	(6.7)	(5.5)	(1.3)	(3.8)	-	-	-	-
Asset Management profit	20.9	33.2	54.0	66.6	88.9	88.4	85.9	117.8

Income statement progression

Private Banking profit before tax

£m	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010
Private Banking revenue	26.4	22.8	23.6	24.9	24.3	25.6	24.0	29.4
Private Banking costs	(18.1)	(16.2)	(17.3)	(26.0)	(23.0)	(20.3)	(21.1)	(28.8)
Private Banking exceptionals	-	(0.4)	-	0.4	-	-	-	-
Private Banking profit	8.3	6.2	6.3	(0.7)	1.3	5.3	2.9	0.6

Income statement progression

Group segment profit before tax

£m	Q1 2009	Q2 2009	Q3 2009	Q4 2009	Q1 2010	Q2 2010	Q3 2010	Q4 2010
Net revenue	2.9	0.2	1.8	1.8	5.0	4.1	23.7	19.0
Costs	(8.0)	(6.8)	(9.8)	(7.5)	(6.6)	(5.7)	(19.8)	(14.6)
JVs and associates	1.4	(0.3)	3.3	1.3	3.5	1.6	0.4	(1.2)
Net finance income	3.9	2.4	0.9	0.6	1.1	1.3	1.4	2.6
Exceptional items	(17.2)	(10.8)	(12.9)	(4.5)	-	-	-	-
Group profit	(17.0)	(15.3)	(16.7)	(8.3)	3.0	1.3	5.7	5.8
SVIL	1.4	(0.3)	3.3	1.2	3.5	1.6	0.4	(1.2)

Balance sheet

£m	31 Dec 2009	31 Dec 2010
Intangible assets including goodwill	141.9	142.5
Other non-current assets	768.6	828.4
Current assets	3,670.1	4,129.6
Assets backing unit-linked liabilities	5,708.0	8,273.4
Total assets	10,288.6	13,373.9
Non-current liabilities	566.6	553.9
Current liabilities	2,365.0	2,746.9
Unit-linked liabilities	5,708.0	8,273.4
Total liabilities	8,639.6	11,574.2
Net assets	1,649.0	1,799.7
Total equity*	1,649.0	1,799.7

*Includes non-controlling interests Dec 2010 £3.2m (Dec 2009: £0.6m)

Movement in capital

£m	2010
Opening balance	1,649.0
Profit before tax	406.9
Net fair value movement arising from AFS financial assets	(0.2)
Net actuarial gains on defined benefit pension schemes	8.0
Exchange differences on translation of foreign operations after hedging	27.9
Tax	(96.9)
Dividends	(88.0)
Other transactions with equity holders	(107.0)
Closing balance	1,799.7

Forward-looking statements

These presentation slides may contain certain forward-looking statements and forecasts with respect to the financial condition and results of the businesses of Schroders plc

These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that may occur in the future

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